

Wilmington Country Club Testimonial

"We felt that our communication with SC&A was nothing short of outstanding and believed that they were always working with our mutual best interest at stake."

- Philip S. Iannelli, C.C.M
General Manager

As a leader in the world of private clubs, we entered into the renovation process of our 33 year old building with caution. The renovation of the Wilmington Country Club Clubhouse, like most private clubs, had the potential to be an extremely volatile project. Satisfying the diverse demands of the membership, functioning under the watchful eye of a Building Committee (made up of members who are also in the construction industry) and facing ever present time and budget constraints were just some of the hazards which had to be dealt with. Snyder, Crompton & Associates successfully navigated these issues and many more.

SC&A demonstrated quality, safety, craftsmanship, creativity and ingenuity in their work. These are all notable aspects of the construction trade; however, we, as a customer, believe that the measure of a truly outstanding organization is when those aspects technical to their function are blended with the sincere desire to accommodate the client. A "can-do" attitude is often the only discerning factor which determines whether a company excels at what they do or simply fulfills their obligation. SC&A's ability to recognize and be sensitive to our needs has shown us that they understand and practice this subtle concept.

A number of highly regarded construction firms were considered to coordinate our project. Perhaps the truest accolade we can present is that in the future we will enter into Phase II of our renovation project with Snyder, Crompton & Associates, Inc. as our uncontested contractor. They have earned our respect and our business.

Sincerely,



Philip S. Iannelli, C.C.M
General Manager



Wilmington Country Club
Greenville, Delaware

Renovations were made to the interior of the main clubhouse. Phase I is shown here which includes the lobby and dining room. Galleries, living room and main bathrooms were also included in Phase I.

*Construction began: January 2, 1997
Completion: April 1, 1997*

